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Executive Vice President  
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**Carol Maes**

Regional Vice President HBC & GM  
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**Bargain Wholesale**  
**Cooking.com**  
**Gelson's**  
**HOWS Markets**  
**Smart & Final**  
**Trader Joe's**  
**Unified Western Grocers**

**Scott Wheeler**

E-MAIL: swheeler@morgansampsonusa.com  
PHONE: (949) 718-0217

**Crystal Promotions**  
**Direct Source**  
**Fred 26 Imports**  
**Gamut Distributing**  
**Gordan Enterprises**  
**JM Group**  
**Magellan's Travel**  
**OCI**  
**Plaza Imports**  
**XYZ Distributors**

**Herb Workman**

E-MAIL: hworkman@morgansampsonusa.com  
PHONE: (714) 894-0646 x235

**All American Home Center**  
**Anna's Linens**  
**Central Pet**  
**Chung's Appliances**  
**Dixieline Lumber**  
**Excel Garden**  
**Famsa Inc.**  
**Funky Creations**  
**Hair Doc Co.**  
**Japer Electronics**  
**Kennedy Wholesale**  
**Kim's Home Appliances**  
**Kitchen World**  
**Leemar Aquarium**  
**Leslie's Pool Supply**  
**Moteng, Rax & Alar**  
**New Management**  
**Petco**  
**Price Busters**  
**Price Smart Inc.**  
**Quoc Hung**  
**R & B Home Services**  
**Shaving Prophets**  
**Tall Mouse**  
**TrepcO Imports**

**Bill Whitaker**

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**AMI (CoreMark)**  
**Stater Bros. Markets**  
**Starcrest**

**Charles Conlen**

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**Adir International**  
**Concord Enterprises**  
**Food 4 Less**  
**Four Seasons**  
**JC Sales**  
**Jetro**  
**Ko-Amex**  
**Landmark**  
**National Sales**  
**Paramount**  
**Ralph's Grocery**  
**U.S. Bargain**  
**Vernon Sales**  
**Volume Distributors**

**HEADQUARTERS OFFICE**

Please note that all invoice copies and commissions should be received at this address.

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**Morgan & Sampson USA**

**Northern California**  
Key Account Responsibility

**Tom Paalman**

*President*

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**Kerri Cahoon**

*Regional Vice President GM*

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**A&D Glove  
McKesson  
Omega Dist.  
Orchard Supply Hardware  
Raley's  
Scolari's**

**Tony Dyrda**

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**C&S Wholesale (formerly Fleming)  
Canned Foods/Grocery Outlet  
Central Garden & Pet  
Friedman Bros.  
L&L Nursery Supply  
Navlets  
Raley's  
Safeway  
SSI**

**Lew McCormick**

**George Hettler**

**Michelle Cherry**

*Sales Team servicing Gourmet & Specialty Stores  
(Store list available upon request)*

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*E-MAIL: ghettler@morgansampsonusa.com*

*E-MAIL: mcherry@morgansampsonusa.com*

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*PHONE (GEORGE): (925) 469-9233 x530*

**Bay Trading  
Beverly Fabrics  
Big Tree Market  
Boswell's  
Brinton's  
Cole Hardware  
Cost Less Foods  
Diddams  
Kamei Housewares  
Keller's  
Key Market  
Mar Val Foods  
Modesto RV Center  
Outdoor World  
Pioneer Market Ten Dollar Store  
West Marine  
Yosemite Wholesale**

**Nancy Migneault**

*E-MAIL: nmigneault@morgansampsonusa.com*

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**Award Service  
Beverages & More  
C&S Wholesale  
Cost Plus  
Discovery Channel  
Orchard Supply Hardware (Jensen Dist.)  
Prestidge Services  
Restoration Hardware  
Safeway  
Sharper Image  
Tree of Life  
Whole Foods  
Z Gallerie**

**Melinda Finnegan**

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**ATA Dist.  
Elm Street  
Fry's Electronics  
Impact Merchandising  
Natural Wonders  
Pottery Barn  
Williams-Sonoma  
Williams-Sonoma Home**

**NORTHERN CALIFORNIA OFFICE**

**4511 Willow Road, Suite 3, Pleasanton, CA 94588**

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## Carlton Swan

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Vice President of Business Development  
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**Costco Wholesale, USA**  
**Costco UK**  
**Boots**

## Roger Dorway

Portland, OR  
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PHONE: (503) 715-0202 x310

**Bi-Mart**  
**Cashco**  
**Costco.com HBC/OTC**  
**Fred Meyer/QFC**  
**Gourmet Award Foods**  
**Jensen Distribution**  
**Ortho-Med**  
**Petersen-Arne**  
**Select Sales**

## Vicki Youngers

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**Amazon.com**  
**Costco (GM and Hardlines)**  
**Costco Mexico**  
**Costco.com**  
**PriceSmart**  
**Sur La Table**  
**Target**

## Terry Peterson

Issaquah, WA  
E-MAIL: tpeterson@morgansampsonusa.com  
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**Amazon.com**  
**Bartell Drug**  
**Cost-U-Less**  
**Drugstore.com**  
**Jensen Distribution**  
**Nordstrom Rack**

## Eddy Roddick

Issaquah, WA  
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**Costco Food**  
**Costco International**  
*Includes Korea, Japan, Taiwan, Australia, Canada, and Mexico*

## Ty Kohler

Portland, OR  
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**Bi-Mart**  
**Food 4 Less**  
**Fred Meyer**  
**Kroger**  
**Peyton's**  
**Ralph's Grocery**  
**Smith's Food**

## Will Greene

Portland, OR  
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**Alaska Housewares**  
**Bi-Mart**  
**Fred Meyer**  
**GI Joe's**  
**JoAnn's Fabrics**  
**Storables**  
**Winco Worldwide**

## Scott Mather

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**IT Tech Support**

## Richard Bertelson

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**Category Analyst**

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**Rocky Mountain**  
*Key Account Responsibility*

**Tom Mernick**

*Regional Vice President*

*Scottsdale & Boise*

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*PHONE: (480) 609-0888*

**Albertson's LLC**

**Associated Foods (Salt Lake City)**

**Babco**

**Basha's**

**Pet Smart**

**SAM's Club**

**Ski & Sea**

**SuperValu**

**Walmart**

**SCOTTSDALE, ARIZONA OFFICE**

**34215 N. Black Mountain Pkwy., Suite 2**

**Cave Creek, Arizona 85331**

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**Morgan & Sampson USA**

**New York**  
*Key Account Responsibility*

**John Williams**

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**AC Moore**  
**Adirondack**  
**Bed Bath & Beyond**  
**Bloomingdale's**  
**Bloomingdale's By Mail**  
**Boscov's**  
**Burlington Coat Factory**  
**Consumers Kitchens & Bath**  
**Global Computer**  
**Kitchen Collection**  
**LeGourmet Chef**  
**Levitz**  
**Macy's Home/Federated Dept. Stores**  
**Michael's**  
**One Way Furniture**  
**Party City**  
**QVC**  
**Rockaway Bedding**  
**Ross Stores**  
**Sbars**  
**Spencer Gifts**  
**Walmart**

**Kent Stolte**

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*PHONE:* (516) 802-5469 x303

**A & P**  
**Bed Bath & Beyond**  
**C&S Wholesale**  
**CVS/pharmacy**  
**Duane Reade**  
**Harmon Stores**  
**I. Lehrhoff**  
**Kinray**  
**PC Richard & Son**  
**Pathmark**  
**Rite Aid**  
**Shelf Life (King Kullen)**  
**Sleepy's**  
**Toys 'R UsWakefern/Shoprite**

**NEW YORK OFFICE**

**9 Berry Hill Road, Oyster Bay, NY 11771**  
**Ph: (516) 802-5469 Fax: (516) 802-5474**



### Tony Cozzi

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Atlantic Foods  
American Home Centers  
B&B Distributors  
Babies 'R Us  
Barnes & Noble  
Beach Camera  
Bed Bath & Beyond  
Berts  
Boscamp  
Brooklyn Kitchen  
Buy Buy Baby  
C.H. Martin  
Corrado's  
CosmeticMall.com  
Dwek Stores  
Farberware Stores  
Five Star  
Focus  
Fortunoff's  
Goyal Bros.  
Harmon Stores  
Home & Beyond  
Home Decor  
Home Fair  
I. Lehrhoff  
J&R Music  
Kinray  
Lot Stores  
Miles Kimball  
Next Ten  
Nick Variety  
Now On Sale  
Paramount Stores  
Patchoque Floral  
Payless Wholesale  
Phoenix Specialties  
Presents For You  
R&S Distribution  
R&S Enterprises  
Raindeu  
RCS Computer  
Richland General Store  
Samar  
Samsonite Stores  
Selecto Perfecto  
SK Fashions  
Spinkeepers.com  
Staubitz Market  
Today's Concept  
United Supply Corp.  
Weiss Tru Value  
Weithauer  
Wilhelm's

### Craig Dreilinger

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Allied Supply  
Amtronics  
Auction Mart  
Bar Boy  
Bed Bath & Beyond  
Bi Lo  
Bowery Kitchen  
Bridge  
Broadway Panhandler  
Brylane/Redcats  
Century 21  
Charles C. Lateral  
Chef Central  
Comfort House  
Comp U Card/Trilegiant  
Conway Stores  
Corner Electronics  
Dr. Leonards/Carol Wright  
Drimmers/A & B  
Duane Reade  
Duddy's  
Fairway Stores  
Fortunoff's  
Gevalia  
Gracious Home  
H. Schultz  
Harmony Computer  
Hudson Group/Discovery Stores  
Idaba  
Innovation Luggage  
J&M Appliance  
Jack's World  
JustMyShopping.com  
Kitchen & House  
Kitchen Clique  
Kraft General Foods  
L&R Distributors  
Latin American Distribution  
Lee Distribution  
Leemar Enterprises  
Linens 'N Things  
Market Warehouse  
Max Aids  
Metro Group  
Michael C. Fina  
Monsey  
National Wholesale  
PCD  
Publisher's Clearing House  
S. Feldman  
Sabara  
Samsonic  
Seven Store

### NEW YORK OFFICE

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**Brenda Miller**

Arlington Heights, IL  
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- Blain's Farm & Fleet
- The Bon Ton Group (Carson's)
- Englewood Electric
- JC Penney's
- Kohl's
- Menard's
- Mills Fleet Farm
- Sears
- Seventh Ave.
- Shopko
- United Hardware

**Jed Korthals**

Arlington Heights, IL  
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- Hy-Vee
- K-Mart
- Roundy's
- Shopko
- Snyder
- SuperValu
- Target
- Walgreen's

**Hal Zabrin**

Arlington Heights, IL  
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- Ace Hardware Corporation
- Aldi
- BonTon Dept. Store
- Crate & Barrel
- LTD Commodities
- Promotions Unlimited
- Swiss Colony / Seventh Avenue
- Shopko

**Jay Rigali**

Arlington Heights, IL  
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- Blain Supply
- The Great Indoors
- K-Mart
- Kohl's Dept. Store
- Miles Kimball
- Mills Fleet & Farm
- Sears
- Tru Value
- Walgreen's

**Linda Kopec**

Arlington Heights, IL  
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- Certified Grocers
- Central Grocers
- Dearborn Whse.
- Edward Don
- Global Dist.
- Roundy's
- Super Valu

**Phil Mullen**

Westborough, MA  
E-MAIL: pmullen@morgansampsonusa.com  
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- BJ's
- Big Y
- CVS
- Christmas Tree Shops
- Imperial
- Millbrook
- Ocean State Job Lot
- Paragon
- Staples
- Stop & Shop
- Victor Company

**Ed Russell**

Westborough, MA  
E-MAIL: erussell@morgansampsonusa.com  
PHONE: (508) 523-6929

- A-Hold/American Sales
- Benny's
- BJ's
- Christmas Tree Shops
- CSN
- CVS
- Demoulas
- Hannaford Bros.
- Imperial Distributors
- Kinney Drug
- Marmaxx
- Millbrook
- Ocean State Distributors
- Shaw's
- Staples
- Stop & Shop

**Liz Darlington**

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(508) 397-1526

Analyst

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**MASSACHUSETTS OFFICE**

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Ph: (508) 523-6929 Fax: (516) 802-5474



## HAWAII MARKET

This unique territory requires resident personnel who understand the needs of their customers. Drastically impacted by the arrival of mass merchandisers and category killers, the local merchants have been forced to re-evaluate their strategies.

### **Sharon Carroll**

*Regional Vice President*

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ABC Stores  
Advantage Webco Hawaii  
AmerisourceBergen Corp.  
CPF Distributors  
C&S Wholesalers  
D&K Distributors  
Diamond Head Dist.  
Don Quijote Co.  
Executive Chef  
Island Distributors  
Flora Dec Sales  
Foodland Super Markets  
T. Hara & Company  
Kamaaina Distribution  
Hawaii Paper Products  
Henry Lamond  
Home Depot

K.T.A. Super Stores  
Kimberly & Assoc.  
Longs Drugs (Hawaii)  
Marukai Wholesale Markets  
Machida Inc.  
Maui Distributors  
McKesson (Honolulu)  
PBC Wholesalers  
SMP Enterprises  
Shearwater Distributors  
Shirokiya  
Star Markets  
2XSell Marketing  
TNT Sales  
Times Super Market  
USC International  
Wal-Mart (Hawaii)

## HAWAII OFFICE

P.O. Box 1649, Kaneohe, HI 96744  
Ph: (808) 235-3886 Fax: (808) 235-3888



**Morgan & Sampson USA**

**Additional U.S. Markets**  
Key Account Responsibility



**TEXAS**

**Scott Lightbody**

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HOME OFFICE

4229 HUNT DR., #3603

CARROLLTON, TX 75010

PHONE: (972) 489-8017

**AAFES**

**Brookshire Bros. & Grocery**

**Cantoni, Inc.**

**Container Store**

**Dollar General**

**Dunlaps**

**Family Dollar**

**Fiesta Mart**

**Garden Ridge**

**Garlands**

**Goody's**

**H.E.B./Pantry**

**JC Penney**

**Kroger**

**McKesson**

**Michael's**

**Minyard Food Stores**

**Neiman Marcus**

**Pier One Imports**

**Stage Stores, Inc.**

**Super S**

**Tuesday Morning**

**United Supermarkets - TX**

**OHIO**

**Dean Ross**

E-MAIL: dross@morgansampsonusa.com

HOME OFFICE

3497 BOOTJACK RD.

WILLIAMSBURG, OH 45176

PHONE: (513) 460-1379

FAX: (513) 460-1379

**Cardinal Health**

**Kroger**

**Meijer (Michigan)**

**FLORIDA**

**Bob Rohl**

E-MAIL: rrohl@morgansampsonusa.com

HOME OFFICE

1502 WATERWOOD DR.

LUTZ, FL 33559

PHONE: (727) 230-3562

FAX: (727) 230-2502

**AmerisourceBergen**

**Beall's**

**Bi Lo**

**Navarro**

**Publix Supermarket**

**Rite Aid**

**Walgreen's**

**Winn Dixie**

**WISCONSIN**

**Rick Simon**

**Susan Lodl**

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OFFICE & SHOWROOM

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FAX: (414) 771-0372

**Kohl's**



**Morgan & Sampson USA**

**International Markets**  
*Key Account Responsibility*

## **The United Kingdom**

### **Carlton Swan**

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*PHONE:* (925) 469-9233 x530

### **Costco International**

*(Private Label & Branded)*

**Boots**

**Sainsbury**

**SuperDrug**

**Tesco**

**Waitrose**

**William Morrison**

## **UNITED KINGDOM OFFICE**

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